Southern California Edison Company PROPOSAL REQUEST

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DATE	PROPOSAL REQ. NO.
04/16/08	V304801
DUE DATE	DUE TIME
05/28/08	2:00 p.m.

PROPOSALS MUST ARRIVE NO LATER THAN 2:00 p.m. ON PROPOSAL REQUEST DUE DATE

SHOW EDISON'S PROPOSAL REQUEST NO. ON ALL CORRESPONDENCE

ELECTRONIC TRANSMITTAL ONLY
THERE WILL BE NO HARD COPY MAILING

Any substitute or alternatives shall be explained fully.
California State Sales or Use Tax, if any, shall be shown as a separate item.
Transportation costs, if any, shall be shown as a separate item.
Unless otherwise noted by you, all prices are considered firm.
The proposal shall remain in force for a minimum of 90 days from the due date.
Edison reserves the right to reject any and all proposals, to reject any part of a proposal, and accept other parts, or to accept any proposal which deems to be

Failure to attend designated jobwalk may result in rejection of proposal.

Failure to prepare proposal in accordance with prescribed format may result in rejection of proposal.

All proposals, drawings and other data submitted shall become Edison property. Purchase orders for equipment or material may require monthly material and drawing expediting reports.

Purchase orders for services may require job status reports.

in its best interest.

PLEASE SUBMIT THREE (3) HARD COPIES OF YOUR PROPOSAL (2 BOUND AND 1 UNBOUND), PLUS ONE COPY ON CD-ROM

GENERAL DESCRIPTION

Under the auspices of the California Public Utilities Commission (CPUC), Southern California Edison (SCE) is seeking proposals for the implementation of the California Solar Initiative (CSI) Single-Family Low-Income Program Manager, a component of the CSI Single-Family Low-Income program.

The primary role of the CSI Single-Family Low-Income Program Manager is to support the CPUC in implementing the CPUC-adopted CSI Single-Family Low-Income Program. SCE is providing the vehicle to obtain these proposals. The CPUC will evaluate, score, and select the successful Bidder(s). They will also direct the program throughout its duration. SCE will be issuing the final agreement.

Work will be performed on either a fixed unit price basis or on a time and material basis in accordance with the attached work statement document titled *California Public Utilities Commission - Request for Proposals - California Solar Initiative (CSI) Single-Family Low-Income Program Manager*, dated April 16, 2008.

All proposals submitted by the Bidder, including drawings and data, will become the property of SCE and will not be used for any purpose other than in connection with the Work

NOTE: Bidders must file their intent to bid by 4/30/08 via email to the contact listed below.

DETAILED DESCRIPTION - SCOPE OF WORK

Bidder should refer to the attached work statement document for detailed description and scope of work.

If in any way unable to comply with the requirements of this proposal, notify the Procurement Agent at once.

All copies of the proposal shall be enclosed in a sealed bid package, using the pre-addressed sealed envelope.

All copies of the proposal shall be either delivered, or mailed to Edison at the address shown on the sealed bid envelope and shall arrive before or at 2:00 p.m. Submittal of proposals or disclosures of proposal information to other than the Procurement Agent will disqualify the proposal.

ALL PROPOSALS MUST BE SIGNED AND DATED.

Southern California Edison Company

Procurement Age

SCE CONTACT

Direct all questions and communications regarding this Proposal Request to:

Jim Alpago, Procurement Agent

Phone: 626-302-5076

Email: iames.alpago@sce.com

NOTE: Bidder Questions are to be submitted via email to Jim Alpago by May 14, 2008 – 2:00 pm (PDT).

TERMS AND CONDITIONS

Purchase Order(s) resulting from this Proposal Request will be governed by General Terms and Conditions to be provided by SCE.

ENVIRONMENTAL, HEALTH AND SAFETY REQUIREMENTS

The attached "Southern California Edison ENVIRONMENTAL, HEALTH & SAFETY HANDBOOK FOR CONTRACTORS," dated February 1, 2002 ("Handbook"), is hereby incorporated by reference into this Proposal Request. Contractor/Consultant must immediately notify the SCE Representative and the Procurement Agent (identified in the Purchase Order heading) if Contractor/Consultant is unable to meet ANY of the requirements set forth in the Handbook.

SCE may cancel the Purchase Order if Contractor/Consultant fails to meet the requirements set forth in the Handbook. Such cancellation will not be deemed a termination under the termination provisions of the General Terms and Conditions of the Purchase Order.

SUBSTITUTION GENERAL TERMS AND CONDITIONS

Bidder CAN<u>NOT</u> substitute, nor use a preprinted reference to Bidder's general terms and conditions in lieu of SCE's General Terms and Conditions. Any proposal received with such substitution will be considered non-responsive and subject to disqualification.

EFFECTIVE PERIOD

Purchase Order(s) resulting from this Proposal Request will be effective from approximately August 25, 2008 through December 31, 2015.

PAYMENT

%	days,	net thirty (30)	days after	receipt o	f invoice	in SCE's	Accounts	Payable	Division,	Rosem	ead
California.	_ •	• , ,	•	•							

Discounts quoted will be considered in the commercial evaluation.

PROPOSAL REQUIREMENTS

TECHNICAL SUBMITTAL

Bidder must submit a detailed technical response identifying Bidder's capability to perform the Work and methodology to be used to complete the Work requested. Bidder should refer to the work statement document for details of technical submittal.

SUBCONTRACTORS

Bidder must list ALL Subcontractors and the Work to be performed by each.

Subcontractor	Work by Subcontractor

QUALIFICATION REVIEW

This Proposal Request is being issued to your company on a conditional basis. Your proposal will be accepted for evaluation contingent upon successful completion of SCE's qualification review of commercial and technical factors.

PROPOSAL ELIGIBILITY AND SUBMITTAL INSTRUCTIONS

Eligibility

To be eligible to submit a proposal in response of this Proposal Request the Bidder must do the following:

- Bidders must file their intent to bid by 4/30/08
- Attend the mandatory Bidders Conference

Hard Copy Submittal

Bidder should submit their proposal (bid) in a sealed envelope.

All proposals (including those delivered in person or by mail courier service) must be clearly and conspicuously marked on the outside of each package with

CONFIDENTIAL PROPOSAL REQUEST NUMBER V304801 BID DUE DATE 05/28/08

The date and time that a proposal is received at the specified SCE Procurement location will be recorded. Any proposal received at that location after 2:00 PM on the bid due date will be considered non-responsive and will be excluded from award consideration.

Bidders should allow sufficient time for delivery to the SCE location specified below.

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Southern California Edison C/o Edison Material Supply LLC 8631 Rush Street Rosemead, CA 91.770 Attn: Jim Alpago, Sealed Bid No. V304801

ALL PROPOSALS MUST BE SIGNED AND DATED

It is the Bidders responsibility to ensure that delivery of the Proposal is made to the above address before the specified due date and time. Delivery to any other SCE location will NOT constitute compliance with the Proposal Submittal Requirements set forth in this Proposal Request. Failure to comply with this requirement will result in the disqualification of Bidder's submittal for this Proposal Request.

Failure to submit a written Declination (prior to the specified due date) will constitute a "No Response", and may affect future bidding opportunities.

SUPPLIER RESPONSIBILITY PROGRAMS

Bidders needs to review, complete, sign, and return the attached document with their proposal.

WOMEN, MINORITY, AND DISABLED VETERAN BUSINESS ENTERPRISES (WMDVBE) SUBCONTRACTING PLAN AND REPORTING REQUIREMENTS

Bidder must comply with the provisions, including the monthly reporting requirements, of the WMDVBE "Subcontracting Plan and Reporting Requirements," which by this reference is incorporated into and made a part of this Proposal Request.

Bidders need to complete and return the attached WMDVBE document with their proposals.

ADDITIONAL CONDITIONS

Any substitutes or alternates must be explained fully.

Destination Sales or Use Tax, if any, must be shown as a separate item.

If transportation costs are included in your proposal, they should be shown as a separate item.

Unless otherwise noted by Bidder, all prices are considered firm and will remain in force for a minimum of 90 days from the due date.

SCE reserves the right to reject any and all proposals, to reject any part of a proposal, and accept other parts, or to accept any proposal which it deems to be in its best interest.

Failure to prepare proposal in accordance with prescribed format may disqualify the proposal.

Purchase orders for services may require job status reports.

Consultant must disclose any potential or actual conflict of interest.

Consultant must disclose all affiliate relationships.

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Affiliated Consultant: A person or firm who consults for SCE at the same time it consults with or has any ownership interest in another firm that may be working directly or indirectly with SCE.

REPRESENTATION (MUST BE RETURNED)

The undersigned Bidder declares that:

- The only persons or parties interested in this Proposal as Principals are those identified below;
- This Proposal is made without any agreement with any other person or persons making a bid for the same purpose;
- This Proposal is in all respects fair and without collusion or fraud;
- The Bidder will perform the Work and all obligations of Bidder;
- The Bidder will complete the Work within the time specified; and
- The Bidder will accept the prices identified in this Proposal Request as full payment for the Work performed.

SCE RFP No. V304801 Phone # Date
Date
State
ons from SCE. If no Email address
future work, please complete the
_ Date